

Some Unique Benefits of Working at MBG that Your Current Firm Doesn't, Can't, or Won't Provide You

Agents are W-2 Employees:

- Receive steady, semi-monthly, direct deposited paychecks, and never have to wait for a closing to get paid.
- Earn between \$60 and \$75 per approved billable hour for the time they spend on every phone call, email, meeting, strategy session, contract writing, multi-list searches, negotiation, showings, point-to-point travel, open houses, setting up advertising, attending closings, etc.
- Collection of fees-for-service are the sole responsibility of the firm.

MBG Collects and Pays Employee Taxes and Employer Contributions

- The firm deducts and pays all required federal, state, and local taxes collected from agent payroll. The firm also pays all required employee benefits such as unemployment compensation, workers compensation, half of all social security contributions, and provides end of year W-4 forms for tax return submissions.

Agents Pay NO Office Deductions

- MBG pays all multi-list fees, licensing transfer fees, CE credits, tech fees, Errors and Omission Insurance, application fees like T-Sheets, Google Drive, MBG email accounts, etc.
- Broker is NOT a Realtor[®] so there are no membership or educational fees associated with being a member of the NAR, PAR, or Local Board.
- Our policy prohibits us from charging our clients extra fees (doc prep, admin, etc.), so agents never end up paying for what their clients were smart enough not to pay for.

Referrals are Distributed Equally and Freely

- Since we charge, and you get paid, an hourly fee for service, the value of the property has no relationship to how much you make- no more chasing high valued properties, and the higher the value of the property, the more the owner can save using our commission free services.
- MBG's commitment to single-client representation, has changed the way referrals are received and services delivered. Our innovative swinging-door referral process is designed to increase your income by generating more referrals and deliver more clients into your business than you can on your own.

Broker is Dedicated to Agent Success

- The Broker is truly non-competing with no family member or friends being hired as agents into the firm.
- Broker is available, makes time for you, and works WITH YOU to make sure you have all the tools, training, and resources you need to be excellent in your work.
- Broker is an experienced business consultant that will help you design and grow your business, and achieve work-life balance, using proven business and financial principles.
- Staff “training and application” meetings are held once a month and focus on business practice. Only those things that make you money, save you time, reduce legal liability, and help you pull away from the pack will be covered. Broker is always available for one-on-one conversations as needed.

How Success is Measured

- The firm’s success is measured using KPIs relating to customer satisfaction, employee satisfaction, employee work life balance, employee income, and contributing to the good of society. The firm’s success will never be measured in dollars and cents.
- Broker will help all employees identify KPIs that they can use to measure their own personal and business success.

Commission Free Real Estate Services

- Our tested and proven commission free model has been recognized by the [US Department of Justice](#) in joint collaboration with the Federal Trade Commission (consumer protectionism) as a new and accepted model to improve competition in the real estate industry.

Want to learn more? Below are some links that help explain how the Max Business Group Commission Free Real Estate Services work.

- [How Commission Free Real Estate Services Work](#) (video)
- [Comparing Commission FREE and Commission Based Real Estate Services](#)
- Answers to [Frequently Asked Questions](#) that we hear from agents, buyer, and sellers.
- [How Seller’s Save Thousands when Selling their Residence](#) (video)
- [How Buyer’s Save Thousands when Buying their Dream Home](#) (video)

OR

Call **Max Wilson at 412-552-9811** to set up a private meeting.